

# CURRICULUM VITAE



## DEBRA L. REED

**Chairman, President  
and CEO**

### SEMPRA ENERGY

488 8th Avenue  
San Diego, CA 92101

### PERSONAL AWARDS

Received a "2016 Cool Woman Award" from the Girl Scouts of San Diego

Named to *Institutional Investor's* "All-America Executive Team," 2016

Named to *Fortune* magazine's "Most Powerful Women in Business," 2011-2017

Recognized by *Institutional Investor* magazine as the "Best CEO in the Electric Utilities" category, 2014

Awarded the "Mark A. Stevens Distinguished Alumni of the Year," USC Viterbi School of Engineering, 2013

Received the "Exemplary Award for Business Leadership," *San Diego Magazine*, 2013

Recognized by *Forbes* magazine as one of the nation's most influential female CEOs in 2012

Named "Director of the Year – Nonprofit Governance," Corporate Directors Forum, 2012

### OVERVIEW

As chairman of the board of directors, president and chief executive officer of Sempra Energy, Debra L. Reed presides over \$47.8 billion in assets, operating revenues of more than \$10 billion and more than 16,000 employees who serve approximately 32 million consumers with energy services in the U.S., Mexico, Chile and Peru.

### EXPERIENCE

#### *Sempra Energy, San Diego, CA*

##### **Chairman, President\* and Chief Executive Officer**

**2012-Present**

- Earnings of \$1.37 billion on revenues of more than \$10 billion (2016)
- Five-year total shareholder return of 112 percent
- \$47.8 billion in assets
- More than 16,000 employees serving approximately 32 million consumers

\*Appointed president March 2017

##### **Chief Executive Officer**

**2011-2012**

- Earnings of \$859 million on revenues of \$9.6 billion (2012)
- Appointed to Sempra Energy board of directors
- \$36.5 billion in assets

##### **Executive Vice President**

**2010-2011**

- Earnings of \$1.3 billion on revenues of \$10 billion (2011)
- \$33.3 billion in assets
- Responsible for strategy and planning, external affairs, human resources and internal audit

#### *San Diego Gas & Electric and Southern California Gas Co., San Diego, CA*

##### **President and Chief Executive Officer**

**2006-2010**

- \$6.9 billion in annual operating revenues (2010)
- \$20 billion in assets
- 24 million consumers served by 12,000 employees

##### **President and Chief Operating Officer**

**2004-2006**

- \$7 billion in annual operating revenues (2006)
- \$14 billion in assets
- 23 million consumers served by 12,000 employees

##### **President and Chief Financial Officer**

**2001-2004**

- \$6.3 billion in annual operating revenues (2004)
- \$12 billion in assets
- 23 million consumers served by 10,800 employees

#### *San Diego Gas & Electric, San Diego, CA*

##### **President and Chief Financial Officer**

**2000-2001**

- \$2 billion in annual operating revenues (2001)
- \$5.4 billion in assets
- 3 million consumers served by 3,000 employees

# CURRICULUM VITAE

Named a "Woman of Distinction," Girl Scouts of Greater Los Angeles, 2012

Received a "Women Who Mean Business Award for Exemplary Leadership," *San Diego Business Journal*, 2012

Received the "California State Business Leadership Award," Leadership California, 2011

Named "Southern California Leader of the Year," Southern California Leadership Council, 2008

Received "Corporate Leader of the Year," Black Business Association of Los Angeles, 2008

Named to *San Diego Magazine's* "50 People to Watch," 2007

Received "Corporate Partner of the Year," National Association of Women Business Owners, 2007

Named to the San Diego *Business Hall of Fame*, Junior Achievement, 2006

Awarded *2004 Woman of the Year*, California Science Center

## COMPANY RECOGNITION

Named by *Fortune* magazine as one of the "World's Most Admired Companies" for 2015

Recognized by Women Corporate Directors with a "Visionary Award for Leadership & Governance of a Public Company," 2015

Named by *Forbes* magazine as one of "America's Best Large Employers" for 2016

Named by *Forbes* magazine as one of the "100 Most Trustworthy Companies in America" for 2016

## *Southern California Gas Co., Los Angeles, CA*

**President – Energy Distribution Services and Chief Financial Officer** 1998-2000

- Full profit and loss responsibility for the energy procurement and distribution operations unit
- Responsible for all customer and distribution operations for approximately 20 million consumers

**Senior Vice President – Energy Distribution Services** 1995-1998

### **Transition Team – Pacific Enterprises and Enova merger**

- Managed merger integration activities and regulatory approval process for merger
- Served on steering committee for development of strategic plan for newly formed company

**Vice President – Human Resources** 1990-1995

- Oversaw all human resources functions, including compensation, executive compensation, benefits, labor relations, personnel and management development

**Vice President – Administrative Services** 1988-1990

- Core responsibilities included supply management, procurement and insurance
- First female and youngest to be named an officer at Southern California Gas Co.

**Manager – Environmental Engineering** 1987-1988

- Responsible for environmental policy and compliance

**Manager – Personnel Relations and Planning** 1985-1987

- Responsibilities included employee recruitment, development, labor relations and succession planning

**Manager – Personnel Administration** 1984-1985

- Responsible for employee recruitment and development

**Weatherization Planning Supervisor** 1982-1984

- Oversaw energy-efficiency for residential and business customers

**Account Executive, Special Projects** 1981-1982

- Responsible for working with commercial/industrial customers to design energy efficient measures including cogeneration

## *The Procter & Gamble Company, Los Angeles, CA*

**Project Engineer** 1976-1977

- Served as project engineer at paper conversion facility, completing a project on water quality and use of flocculation

## EDUCATION

### *University of Southern California*

**B.S. Civil Engineering** 1978

- Graduated summa cum laude; Trustee scholar

# CURRICULUM VITAE

Ranked No. 6 out of 24 utilities in the S&P 500 Annual *Newsweek* Green Rankings, 2016

Ranked in the top tier of the Zicklin Index of Corporate Political Disclosure and Accountability, 2014-2015

Selected for the Thomson Reuters U.S. Large Cap ESG Index, 2014-2015

Selected as a "2020 Women on Boards Winning 'W' Company," 2014-2015

Named to the STOXX Global ESG Leaders Index, 2014-2015

Named to *Fortune* magazine's "America's 50 Best Companies for Minorities," 2014

Named a "Best Place to Work" by the Human Rights Campaign Foundation, 2013-2016

Selected for the "Euronext Vigeo – U.S. 50," 2013-2015, and the "Euronext Vigeo – World 120," 2014-2015

Selected for the Dow Jones Sustainability World Index, 2013-2015

Selected for the CDP Climate Disclosure Leadership Index, 2011-2015

Selected for the Dow Jones Sustainability North America Index, 2011-2016

Named to the "100 Best Corporate Citizens" list, *Corporate Responsibility* magazine, 2010-2016

Received Ethisphere Institute's "World's Most Ethical Companies" designation, 2009-10, 2012-2015

## LICENSES

**Engineer in Training, CA** 1986

## CURRENT EXTERNAL APPOINTMENTS

***Rady Children's Hospital and Health Center, San Diego, CA***  
**Board of Trustees** 2017-Present

***Rady Children's Hospital – San Diego, San Diego, CA***  
**Board of Directors** 2017-Present

***Caterpillar Inc., Peoria, IL***  
**Board of Directors** 2015-Present

- Compensation Committee member

***Business Roundtable, Washington, D.C.***  
**Member** 2015-Present

- Member of Energy and Environment and Tax and Fiscal Policy Committees

***National Petroleum Council, Washington, D.C.***  
**Member** 2014-Present

***The Business Council, Washington, D.C.***  
**Member** 2014-Present

***USC Viterbi School of Engineering, Los Angeles, CA***  
**Board of Councilors** 2012-Present

***San Diego Regional Economic Development Corp., San Diego, CA***  
**Member, Chairman's Competitive Council** 2008-Present

***Halliburton Co., Houston, TX***  
**Board of Directors** 2001-Present

- Compensation Committee member
- Nominating and Corporate Governance Committee chair

***The Trusteeship, International Women's Forum, Los Angeles, CA***  
**Member** 1999-Present

## PAST EXTERNAL APPOINTMENTS

***San Diego Regional Economic Development Corp., San Diego, CA***  
**Board of Directors** 2000-2012

- Chairman of the Board
- First Vice Chair
- Second Vice Chair
- Secretary

***UCSD Jacobs School of Engineering, San Diego, CA***  
**Council Advisory member** 2009-2011

***Avery Dennison Corporation, San Diego, CA***  
**Board of Directors** 2009-2011

## SUBSIDIARY ACKNOWLEDGMENTS

Received "Industry Leadership-Electricity Generation Award," *Platts Global Energy Awards*, 2014 (Sempra U.S. Gas and Power)

SDG&E's Energy Innovation Center achieved Double-Platinum LEED status by the U.S. Green Building Council, 2014

Received ReliabilityOne™ "National Reliability Excellence Award," "Outstanding Customer Engagement" and "Best in the Nation," 2014 (SDG&E)

Awarded Top Customer Service Ranking in U.S. for Gas Utilities, JD Power and Associates, 2011-2013 (SoCalGas)

Received No. 1 ranking for Gas Business Customer Satisfaction in Western Region, JD Power and Associates, 2008, 2013-2014 (SoCalGas)

Received Supply Chain Leadership Award, U.S. EPA Climate Leaders, 2013 (SDG&E)

Named to the "Top Ten Best North American Utilities" for Smart Grid by *Greentech Media*, 2013 (SDG&E)

Awarded "Project of the Year" for the Sunrise Powerlink transmission project, American Society of Civil Engineers, San Diego section, 2012 (SDG&E)

Received "Nation's Most Advanced Smart Grid Award," *Power Magazine*, 2012 (SDG&E)

Recognized with the "Organizational Leadership Award," U.S. EPA Climate Leaders, 2012 (SDG&E)

- Member of Audit and Compensation Committees

### *American Gas Association, Washington, D.C.*

#### **Board of Directors**

**2007-2010**

### *Precourt Institute for Energy Efficiency, Stanford, CA*

#### **Board of Directors**

**2007-2011**

- Executive Council member

### *Genentech, Inc., San Francisco, CA*

#### **Board of Directors**

**2005-2009**

- Member, Special Committee to Negotiate Sale of Company
- Audit Committee chair
- Member of Compensation and Governance Committees

### *University of Southern California College of Arts, Letters and Sciences*

#### **Board of Directors**

**2003-2007**

### *Dominguez Services Corporation, Los Angeles, CA*

#### **Board of Directors**

**1995-2000**

- Compensation Committee chair
- Audit Committee member

## PRINCIPAL STRENGTHS

- Thoughtful leadership directed at enhancing long-term shareholder value
- Capacity to objectively evaluate risks/rewards of business opportunities
- Appreciation for, and encouragement of, constructive debate
- Broad business perspective that has been enhanced by outside board participation
- Appreciation for importance of enfranchising and enrolling outside constituents
- Openness to feedback and counsel from all levels, including peers and subordinates
- Active coach and mentor in development of future leaders
- Ability to energize teams to produce stellar results
- High level of personal and professional accountability and integrity